



**NATIONAL PRODUCTIVITY COUNCIL
REGIONAL DIRECTORATE,
KANPUR**

Advertisement No: NPC/KNR/3/2025-26

Date: 05.03.2026

Advertisement for Annual rate contact for hiring of instrument and technical support services for conducting Energy Conservation/Audit/Balance Study in MSME Units in Uttar Pradesh:

INTRODUCTION

National Productivity Council (NPC) is national level organization to promote productivity culture in India. Established by the Ministry of Industry, Government of India in 1958, it is an autonomous, multipartite, non-profit organization with equal representation from employers' & workers' organizations and Government, apart from technical & professional institutions and other interests. NPC is a constituent of the Tokyo-based Asian Productivity Organization (APO), an Inter-Governmental Body, of which the Government of India is one of the founder members.

NPC teams up with its clients to work out solutions towards accelerating productivity, enhancing competitiveness, increasing profits, augmenting safety, and reliability, and ensuring better quality. It provides a reliable database for decision-making, improved systems and procedures, work culture as well as customer satisfaction both internal & external. The solutions can be all-encompassing or specific depending on the nature of the problem. Promotional and catalytic in nature, NPC's services have bearings on economic growth and quality of life. The Council promotes a comprehensive view of productivity focused on improving triple bottom line – economic, environmental, and social and adds value for all the stake holders through generation & application of advanced knowledge for inclusive Growth. For further details, please visit our web site: www.npcindia.gov.in

Energy Management (EM) Division of NPC offers Consultancy / Training services since 1964. NPC has core strength of 30 EM professionals which include about 20 BEE certified Energy Auditors. The areas of expert services of this division are enlisted below:

- Energy Management and Audit in All Types of Industries, Commercial Buildings & Establishment, Power-Generating Plants, Distribution System.
- Energy Conservation/Balance study in all types of MSME industries.
- Demand Side Management Potential with Focus on the Industrial Sector.
- To Strengthen Policy Aspects and Increase Public Awareness of Energy Conservation Issues Through Modular Training Programmes for Senior, Middle and Shop Floor Level Executives.
- Technological Upgradation and Resource Conservation in SME's Through Cluster Approach.
- Providing Technical Expertise Services to APO Member Countries in Energy Efficiency.
- Providing Hands on Training at Centre Excellence for Training in Energy Efficiency and Indo-Japan Project on Regional Energy Efficiency Centre at Dr. Ambedkar Institute of Productivity, Chennai, Sponsored By DIPP, With Support from BEE & NEDO, Japan.
- NPC Has Been Conducting the Prestigious National Certification Examination for Energy Managers and Energy Auditors on Behalf of The Bureau of Energy Efficiency (BEE), Ministry of Power, India, Since 2004.

SECTION-1 Invitation of Techno-Commercial Proposals

1. NPC invites sealed offers from the firms having experience and expertise in conducting Energy Conservation/ audit (for providing the Instruments and technical support services) of MSME Units establishment as per on Annual Rate Contract Basis for a period of **one year only** and no escalation in the rates will be considered by NPC at any cost.
2. Agency/Vendors are advised to study the document carefully. Online Submission shall be deemed to have been done after careful study and examination of the bid document with full understanding of its implications.
3. Not more than one RFQ shall be submitted by one bidder or bidders having business relationship. Under no circumstance will father and his son(s) or other close relations who have business relationship with one another (i.e. when one or more partner(s)/director(s) are common) be allowed to tender for the same contract as separate competitors. A breach of this condition will render the tenders of both parties liable to rejection.
4. Agency/vendors that have downloaded the tender from the NPC website www.npcindia.gov.in shall not tamper/modify the tender form including downloaded price bid template in any manner. In case if the same is found to be tempered/modified in any manner, tender will be completely rejected, and tenderer is liable to be banned from doing business with NPC.
5. Bids will be opened as per date/time as mentioned in the Clause 6. After online opening of Technical-Bid the results of their qualification as well Price-Bid opening will be intimated.

6. Schedule for Invitation to Bid

a) Addressee and Address:

The Regional Director
National Productivity Council
Regional Directorate, Kanpur
4th Floor, Kabir Bhawan, GT Road,
Kanpur-208005, U.P. ; Email: kanpur@npcindia.gov.in

b) Name of the Contact Person for any queries:

Mr. Ujjwal Narayan
Deputy Director
Ph: 0512- 2224176; 8140114409
Email: Ujjwal.narayan@npcindia.gov.in

c) **Important Dates:**

The following table provides information regarding the important dates of the Bid process:

CRITICAL DATE SHEET

Published Date	5th March 2026
Submission Start Date & Time	6th March 2026 from 12:00 Hrs.
Submission End Date & Time	17th March 2026 to 23:59 Hrs.
Technical Bid Opening Date & Time	19th March 2026, 15:00 Hrs.
Financial Bid Opening Date & Time	20th March 2026, 15:00 Hrs.

7. Proposal Submission Process

- i. Agency/vendor needs to submit the technical detail and financial quotation for above mentioned work as

separate attachments through email. (Separate attachments in PDF format).

- ii. Technical Bid Contains signed & scan copy of the advertisement inviting proposal, filled in Annexure-I and supporting documents.
- iii. The Financial quotations contain only the Annexure-II. Rate should be quoted per unit basis.
- iv. **Please note that Agency/vendor need to submit the financial quotation (in PDF file format) with password protection separately.**
- v. **Both the documents should be submitted via mail to kanpur@npcindia.gov.in on or before the specified date and time (no quotation/offer will be entertained after the stipulated date and time). No clarification would be sought by NPC after receipt of tenders. All the agency must ensure that their bid is complete in all respects and conforms to tender terms and conditions. Mail Subject may be filled with Advertisement Number (Advt. No: NPC/KNR/3/2025-26 Date: 05.03.2026)**
- vi. **After Bid Submission end date and time on successful qualifying the technical evaluation process, NPC will request (vide email: kanpur@npcindia.gov.in) to share the password of financial bid for evaluation.**The password to be share through return email only.
- vii. No email to share the financial bid password will be sent from NPC if the vendor does not meet the technical criteria(s).

8. Important Instructions

- i. **The financial quote to be as per the annexure-II and should clearly mention the professional fees for each region & Energy consumption wise.**
- ii. **The quoted rate should be valid for one year as per annexure-II. No claim for compensation or loss due to fluctuations in prices or any other reasons/ causes will be entertained during the period of contract.**
- iii. **Travel (TO/FRO) charges up to the unit location & Boarding/Lodging should be in the scope of Vendor/agency.**
- iv. **Vendor/Agency should deploy minimum two experts and one instrument operator during the field study for minimum two days or completion of study.**
- v. Even though proposal may satisfy the above requirements, the same may be disqualified for the following reasons:
 - If misleading or false representation of facts are made or deliberately suppressed in the information provided in the forms, statements, and enclosures of this document.
 - If they have a record of poor performance such as abandoning work, not properly completing the contract or financial failures/weaknesses.
 - If confidential inquiry reveals facts contrary to the information provided by the agency/vendor or unsatisfactory performance in any of their previous engagement.
- vi. All agencies must follow the project monitoring and quality review guidelines as decided by NPC on case-to-case basis.
- vii. Any agency can be debarred if the performance during the execution of project or compliance to the guidelines is found to be unsatisfactory.
- viii. **National Productivity Council reserves the right to accept or reject any or all the quotations either fully or partly at any stage without assigning any reason. Further, NPC reserve the right to terminate the contract at any time during the contract period due to unsatisfactory performance of agency.**
- ix. All the information collected during the process of study is strictly confidential and no part of the work to be reported anywhere.

Section-2 Support to be provided to NPC

1. RD Kanpur intends to conduct Energy Conservation/Audit study in MSME Units in Uttar Pradesh. A detail study to be carried for Energy balance/conservation options of various Energy sources in the MSME units in the following region:-

S.No.	State	Industry Type
1	Uttar Pradesh	MSME units

The agency is expected to provide instrumentation support (as mentioned at Clause 2 of this section) and skilled manpower for measurement and data collection as per the scope of work. As per scope of work, **2 to 3 days** are estimated for field studies in a unit. The agency also to prepare a field measurement report as per the template provided by project Co-coordinator of NPC.

Details scope of study in above areas in view of following points. The services, including but not limited to Following, should be provided,

- The Agency/vendor has to provide the instrument at the project site along with technical qualified person (minimum two-three person) to operate the instrument and assist NPC team for completing the field study.
- The Agency/vendor has to do Collection of basic unit information (process type, capacity, operating hours), review of past **12–24 months energy bills** (electricity, diesel, furnace oil, LPG, PNG, coal), Identification of major energy-consuming equipment, Measurement of voltage, current, power factor, harmonics, Assessment of transformer loading and losses, Motor efficiency assessment (oversized/underloaded motors), Review of power factor correction system, Lighting system survey (lux levels, fixtures, controls), Boiler/furnace performance evaluation, Fuel consumption analysis, Combustion efficiency testing, Waste heat recovery potential assessment, Steam distribution and condensate recovery analysis, Insulation adequacy check (hot surfaces, piping), Mapping of process flow and energy use at each stage, Identification of energy losses and inefficiencies, Benchmarking with best practices / similar MSMEs, Identification of idle running and non-productive energy use, □ Deployment of temporary meters and loggers, Thermography for electrical panels and hot spots, Lux meter, flue gas analyzer, ultrasonic leak detector usage, Data logging for representative operating cycles, No-cost / low-cost measures, Medium-investment efficiency upgrades, Technology replacement options, Renewable energy integration (rooftop solar, waste heat to power), Energy savings estimation (kWh, fuel units), Cost–benefit analysis, Payback period, IRR, life-cycle costing, Sensitivity analysis for energy price variations, CO₂ and GHG emission reduction estimation and Support for ESG and sustainability reporting
- The Agency/vendor shall also required to submit the field measurement and other data taken during the field study. Specific format if required shall be provided by NPC after commencement of study.
- The Agency/vendor shall also assist NPC team in compilation, analysis and formulation of report. Format for the same shall be provided on site.

- The selected Agency/vendor would assist NPC Kanpur for measurements at different flow points and related areas through Calibrated Instrument and relevant Field Study support services, Field Measurement Report and Draft Report writing pertaining to conducting Energy Balance/Conservation study. The selected Agency / Vendor will not submit any report directly to the client / Unit without prior permission from NPC.

The following instruments must be in possession of the agency at work site during the field study. Instruments should be owned by the bidder and all the instruments must have a valid calibration certificate in the bidder name. The detail of certificates to be submitted with the technical documents (Calibration Certificate and other applicable documents).

- a. **Portable Energy / Power Analyzer (3 Phase),**
- b. **Digital Multimeter**
- c. **Tachometer**
- d. **Lux Meter**
- e. **Digital Meggar**
- f. **Digital Hygrometer**
- g. **Digital Anemometer and Digital Manometer**
- h. **Flue gas analyzer**
- i. **Ultrasonic flowmeter**

2. Agency/vendor should have the experience of conducting minimum **5 nos.** of detailed Energy Conservation/Balance/audit study in industries/MSMEs in last two year period and the list & supporting documents to be provided with the technical details. **Only Industrial experience/MSMEs** would be considered during the evaluation of documents. Agency should provide the complete detail about instruments with calibration report and information about their technical manpower.

3. Selection criteria:

NPC would assess the technical detail first and after qualification in technical, the financial quotation would be considered. Final Selection would be based on L1 (Least Cost System) criteria.

In case of identical financial bids by more than one bidder the following tie-breaker procedure will be adopted to break tie:-

- Average turnover of the bidder for last three financial year: more the turnover more the preference
- Duration of establishment: longer the period of establishment more the preference.

4. Duration:

This rate contract would be valid for one year period only. Energy Conservation/Balance/audit field study with report submission and presentation to be completed within 45 days of issuing the work order (intimation of work) of each audit per unit wise. Hence, Agency/vendor team will be required to report to the client premises within a week from date of awarding the work.

5. Payment & Other Terms:

The agency would submit the bill and 100 % payment only after on completion of each study and acceptance of report by client (unit)/NPC.

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ANNEXURE-I

Format of Application for submission of technical Proposal

1.	Name of the Company	
2.	Type of Organization (Please provide copies of Memorandum & Articles of Association, etc.)	
3.	Year of Establishment	
4.	Address of Corporate Office:- Telephone/Tele fax Numbers, corporate email-ID and website URL name of the Applicant	
5.	Details of Authorized Representatives/contact persons:- Names, Address and Email IDs & mobile numbers of	
6.	Name and addresses of Directors/Partners/Proprietors/Key Managerial Personnel	
7.	GSTNo. (attach supporting documents)	
8.	Company or Firm PAN Number (attach supporting documents)	
9.	Details of Applicant's Account 1. Bank Name & Branch 2. Account Name 3. Account Number 4. IFSC (attach supporting documents)	
10.	Nature of present or previous association with NPC (if any) for providing similar or any other nature of service (attach supporting documents)	
11.	List the business association / work executed /any empanelment of Similar Nature. Provide Supporting Documents	

12.	Reference Name and contact details Persons in Client organizations for verification of credentials of the applying agency.	
13.	Details of Skilled Manpower for conducting the field Study: (Curriculum Vita of the team members to be attached)	
14.	List the instruments in possession as per the Scope: (Attach the calibration certificates of the instruments)	
15.	Have you been blacklisted /debarred by any of the Government Undertakings/ Companies / Organizations, and if so, name of the i. Company as well as period of debarring and reasons thereof	

(Authorized Signature & Seal)

ANNEXURE-II

Format of Application for submission of Financial Proposal

S.No.	State	Quoted Amount in Rupay		
1	Uttar Pradesh (MSME Sector)	Micro	Small	Medium
Applicable Taxes		GST would be paid extra as applicable		

password protected file separately as mentioned in section-2.

(Authorized Signature & Seal)